



## Linking Operators and Maintenance

Aircraft broken? Need a maintenance broker? Keep looking. We're experts in jet aircraft maintenance but we don't own the jets and we won't do the repairs. What we do — and do very well — is bring jet operators together with the best available maintenance shops in the nation. So when there's an unforeseen difficulty en route through the middle of nowhere, your pilots will have somewhere to go to get needed repairs. *Anywhere.*

JRA does not fix your aircraft, but by harnessing the power of our comprehensive web-based directory service, your maintenance supervisor can usually have a technician waiting for you before you land.

On the other side of the equation, if you're a high-quality repair shop, our service will drive new customers from our 10,000-strong database of owners and operator to your hangar and help you handle outsourcing for your overflow business.

Jet Repair Anywhere was born out of the frustration of trying to find qualified maintenance resources as well as dealing with antiquated vendor audit compliance processes.

Now, aircraft operators and maintenance providers have an essential tool that not only allows you to reach out to each other but also helps you take control over endless paperwork and Vendor Self-Audits.

Best of all, our resources are ready for you 24 by 7...by anywhere.



The increasing prevalence of outsourcing in aviation maintenance is a direct threat to air safety, according to industry analysts and insiders. This controversial topic will headline the agenda during a forthcoming webinar of aviation experts.

Called "Aviation Maintenance: The Trends That Will Affect Your Bottom Line in 2007", the webinar will be held Wednesday, April 11, 11:00 a.m. – 12:00 p.m. (EST). The webinar is a presentation of Aviation Today, a leading web site for aviation professionals. To register for the webinar, go to: [www.AviationToday.com](http://www.AviationToday.com).

A new investigation by Consumer Reports magazine, titled "An Accident Waiting to Happen?" explores the air safety concerns arising from the increasing trend of outsourcing maintenance and inspection responsibilities. The FAA says there is no indication that the margin of safety has been reduced because of outsourced maintenance, but the probe by Consumer Reports suggests otherwise.



**JET REPAIR ANYWHERE**

# FEATURED SUBSCRIBER

## Freedom Jets Gets Part 135

Freedom Jets, a worldwide charter company offering on-demand charter and membership programs, recently obtained its FAA part 135 Air Carrier Certificate.

With this new capability, the company takes another step to ensure that they remain one of the most safe, reliable and on-time companies in the private travel industry.

Immediately available for charter is a King Air B100 based at IJD. Freedom Jets has already begun procedures to add one or two light jets as well as a mid-sized aircraft to its certificate in the very near future.

Based in Willimantic, CT., the company provides FBO services, maintenance, flight training, av fuel and Jet A. Their operations include offices in Willimantic, CT, Teterboro, NJ, and Phoenix, AZ.



JRA's Cheryl Janke signs up Freedom Jet's owner Paul Tood at the January NBAA in Phoenix

**FREEDOM JETS**

no strings. just wings.

Freedom Jets Aviation Services can be reached by phone at 201-229-0992, by fax at 201-229-0911, via e-mail at ops@freedomjets.com or online at www.freedomjets.com



# Meet JRA



**MARNIE SABLAN**  
Sales Agent

Marnie Sablan, a native of Guam, is a licensed Airframe & Powerplant mechanic. She has worked in a diverse range of capacities in the aviation industry—as a line mechanic, marketing and corporate communications manager, technical writer and FAA liaison.

Marnie is a graduate of Embry-Riddle Aeronautical University with a B.S. in Aviation Maintenance Management and an A.S. in Aviation Business Administration.

In addition to representing Jet Repair Anywhere, Marnie has her own online travel business. She resides in Columbus, OH.



**LOUIE FURA**  
Sales Agent

Fura brings 38 years of maintenance/management experience to the JRA team, including 22 years with ARCO and six with American Electric Power as well as stints with the U.S. Air Force, Sierra Pacific Airlines and TWA.

Louie attended Northrop University where he received his A&P license. He also holds an AA degree in Air Conditioning and Refrigeration. Louie helped form the current local chapter of Professional Aviation Maintenance Association (PAMA) in Southern California and served as the chapter president the first four years and helped form the Central Ohio PAMA chapter, serving as that chapter's president for its first three years.



**NICOLE VIDIS**  
Quality Assurance Manager

Nicole brings a solid career in aviation maintenance—including supporting four jet charter companies and coordinating outsourced maintenance for as many as seventeen individual aircraft—to JRA customers to assure all vendor packages comply with FAA regulations.

Her career encompasses six years as a maintenance coordinator and quality control supervisor working with maintenance tracking systems such as CMP, CAMP, and AVTRAK.

Vidis is a graduate of The University of Missouri-Columbia.

# TOOL Program Offers 3 Keys to Successful Operation

Recognizing that in order for aircraft owners and operators to successfully fulfill their mission, certain key maintenance elements need to be firmly in place, Jet Repair Anywhere has developed a program — simply called TOOL — that allows you to locate maintenance facilities, with emphasis on the three essentials of convenience, compliance and safety.

Safety is probably your first concern so JRA audits maintenance facility operation specifications and drug program for compliance and validity before making it available on our website.

Going in for heavy maintenance? You can request an on-site audit to make sure the facility is right for the inspection. JRA audits the facility for proper equipment, training and conformity to regulations.

Next, your maintenance options need to be both ultra-convenient and extensive. That's why JRA's system provides ten ways to search for a suitable maintenance facility from a directory of 500 international facilities. The information is valid, up-to-date and accessible 24/7, unlike printed material that is outdated before it hits the shelf.

Finally, you need to make sure all the compliance paperwork is in order. The JRA website stores valid proof of participation in an FAA-approved drug program. You can also use your JRA binder to store compliance data on outsourced vendors. And JRA automatically verifies and updates all compliance documents.

Pricing is simple too. If you have less than three aircraft, your cost is \$900 per year. With four or more aircraft your cost is \$1,500 per year — and both programs come with a money-back guarantee.



Dave Velazquez (left), director of JRA's Onsite Audit program, goes over safety data with Chris Cullen of Swift Aviation.

# Swift Gets Onsite Audit

Customers of Swift Aviation Group in Phoenix receive the highest level of safety assurance — called Wrench Three — in the Jet Repair Anywhere program. Wrench Three was designed in response to requests from owners and operators who expressed a specific desire to find the safest maintenance facilities available.

"It's simple. Our customers identified the need and we listened," said Cheryl Janke, Jet Repair Anywhere CEO.

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In addition to offering a worldwide database to customers, with their onsite audit program Jet Repair Anywhere can now assure subscribers the highest level of safety in addition to the paper audit program they get on the JRA website.

# What's Your Drug Testing Tier?

Federal regs say that certificated and sightseeing tour operators must ensure that all work "at any tier" on their aircraft is performed by individuals covered under a registered FAA-mandated drug and alcohol testing program. In practical terms, this means that if a company hires a repair station or general maintenance contractor to perform regulated repair work and that work is then outsourced to another vendor, the initial hiring company is still responsible for ensuring that the work is performed by an individual covered under a registered FAA-mandated drug and alcohol program.

"Obviously, this requires more diligence on the part of everyone concerned and it may therefore be prudent for operators to specifically put clearly defined instructions in writing, signed by the repair station or general maintenance contractor," says Kimberly LeClaire of Western Aeromedical Consortium.

Copies of plan registration documents (that is, an A449 or anti-drug and alcohol plan registration format) should be obtained from all repair entities — at any tier — and retained in the company's file.

According to LeClaire, it's also a good idea to periodically query the repair stations or general contractors to ensure that the programs are still current.

A little time spent checking in the beginning will reduce hours of headache when FAA inspectors audit your program — not to mention the financial burden if a fine is imposed for non-compliance.

## EVENTS CALENDAR

### April

**4/2 - 4**  
NBAA Maintenance Management Conference  
San Diego Sheraton Hotel & Marina, booth #210

**4/13**  
NBAA Business Aviation Regional Forums  
Dallas, TX

**4/26**  
NBAA Business Aviation Regional Forums  
White Plains, NY

**4/18 - 19**  
MRO  
Cobb Galleria Centre  
Atlanta, GA

### May

**5/8 - 10**  
NBAA 52nd Annual Corporate Aviation Safety Seminar  
Tucson, AZ

**5/22 - 24**  
EBACE 2007: Driving Commerce in Europe  
Geneva, Switzerland

### June

**6/1**  
NBAA Business Aviation Taxes Forum  
Chicago, IL

**6/8**  
NBAA Business Aviation Regional Forums  
St. Louis, MO



# JRA News

Western Jet Aviation, Inc. has added "Limited Radio" and "Limited Instrument" to our Operations Specifications Application (OPSS.) This will allow us to perform inspection, return to service, and removal/replacement for FAR 91.411 (pitot/static checks), 91.413 (xpdr checks), and 91.171 (VOR/VOT checks).



# Reach 10,000 Potential Customers

Jet Repair Anywhere offers two budget-driven, cost-effective programs

Jet Repair Anywhere offers two tailored programs to fit your facility's operational needs, reaching more than 10,000 aircraft owners and operators. Under both programs, you get a direct link to your own web site as well as a variety of advertising support such as our quarterly newsletter, brochures, postcard teasers and tradeshow exposure. Whether you choose WRENCH One or Two, the programs pay for themselves with just one new customer acquired.

## WRENCH ONE

\$900/year

7 search parameters

- If you provide specialty services such as NDT, aircraft cleaning or interior work, you can have your company listed in our searchable database of aircraft owners and operators who are looking for immediate maintenance or seeking quotes for routine maintenance.
- Your listing will include basic info such as address,

phone, fax, and on-call personnel contact numbers. Your drug testing documents, if required, are also available for viewing, storing and printing. In addition, any of your brochures or promotional materials can also be posted for potential clients to view.

## WRENCH TWO

\$1500/year

10 search parameters

- Full-service maintenance facilities get everything from WRENCH One, plus three additional search parameters including operations specs and drug testing documents, company-specific aircraft type and/or engine and ratings.
- In addition, you can track your outsourcing vendors in your JRA binder and look for new outsourcing specialty vendors to help with overflow.
- As a WRENCH Two customer, you'll also be featured in this newsletter.
- Save time and money by eliminating faxing and re-faxing compliance documents.



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